



**DISABILITY INCOME  
QUOTE REQUEST FORM**

|                  |                                      |
|------------------|--------------------------------------|
| Full Name: _____ | DOB / Age: _____ City / State: _____ |
|------------------|--------------------------------------|

|      |        |        |            |             |
|------|--------|--------|------------|-------------|
| Male | Female | Smoker | Non-Smoker | Tobacco Use |
|------|--------|--------|------------|-------------|

|  |   |
|--|---|
| Occupation (Industry and Exact Duties):<br>_____<br>_____<br>_____ | Number of years in occupation:<br>_____   |
| Any Manual Duties?<br>_____<br>_____<br>_____                      | Does client work out of home?<br>Yes _____ % of time<br>No<br>If Business Owner, how long?<br>_____ |

|  |  |
|--|--|
| Annual or Monthly Income (Gross earnings minus business expense):<br>_____ | Income last year: _____<br>Income 2 years ago: _____ |
|--|--|

|   |   |
|---|---|
| Any known medical or other underwriting concerns?<br>(Counseling and chiropractic are relevant)<br>_____<br>_____ | Currently on any medication?<br>If so, please list name and dosage of medication:<br>_____<br>_____ |
|---|---|

|  |  |
|--|--|
| Elimination Period:<br>30    60    90    180    365 days | Benefit Period:    2 years    5 years    10 years<br>To age 65    to age 67    to age 70 |
|--|--|

|         |  |   |   |
|---------|--|---|---|
| Riders: | Social Security Substitute<br>Residual / Partial Disability<br>Return of Premium | COLA<br>Automatic Increase<br>Future Increase | Catastrophic Benefit Rider<br>Own Occ.<br>Transitional Own Occ. |
|---------|--|---|---|

|          |                              |  |            |
|----------|------------------------------|--|------------|
| Purpose: | Individual Disability Income | Business Overhead Expense<br>(Monthly expenses) \$ _____ | Buy / Sell |
|----------|------------------------------|--|------------|

|   |                             |
|---|-----------------------------|
| Existing Disability In Force:             |                             |
| Individual DI \$ _____                    | Company _____               |
| Group DI _____ % of salary up to \$ _____ |                             |
| Taxable (employer paid)                   | Non-Taxable (employer paid) |

|                              |   |
|------------------------------|---|
| Agent Name<br>_____<br>_____ | E-mail, Fax or Mailing Address to send proposals:<br>_____<br>_____ |
|------------------------------|---|

Send completed form to Kristy Fulton – kfulton@elitemktg.net or Fax to 713-574-2756, call with questions 713-507-1035 or Paul Davis – pdavis@elitemktg.net or Fax to 512-257-9701 call with questions 512-900-4591.  
Unless otherwise specified, quote will be run with maximum possible disability benefit based on occupation, income and with all available riders.  
Where available, an alternate premium report will also be included to help you determine appropriate mix of benefits and riders.